



**S AND Y INDUSTRIES**  
ELECTRONIC MANUFACTURING SERVICES

MARCH 19<sup>TH</sup>, 2020 – WINFIELD, KS

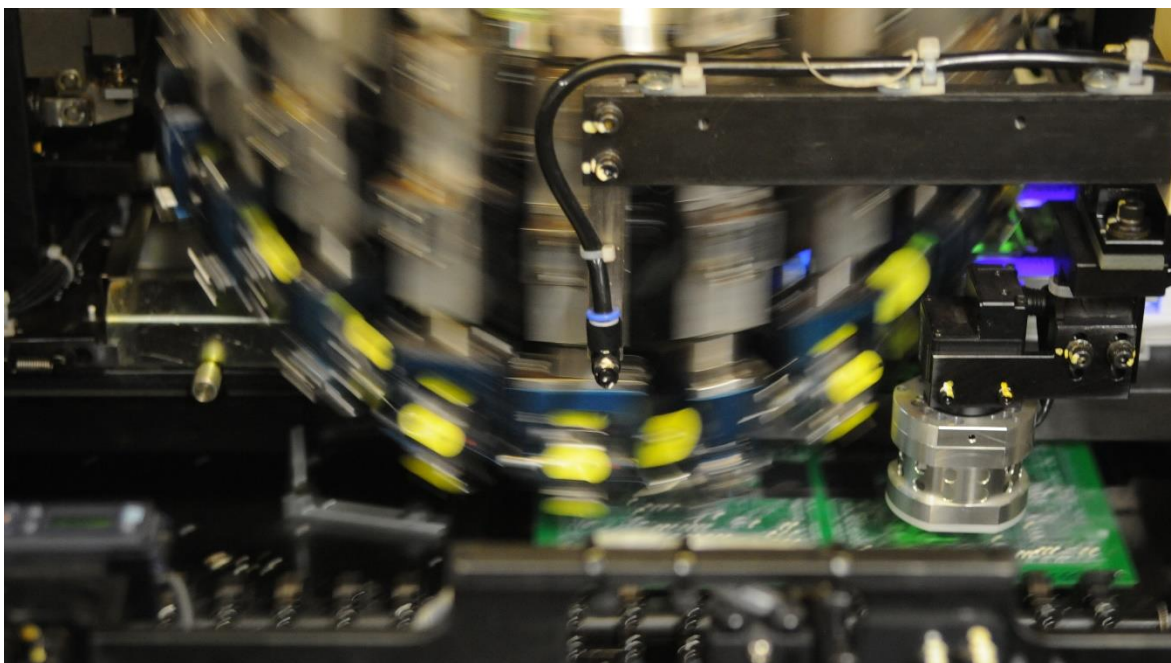
## **S and Y Industries Adds Quick-Turn Prototyping to its playbook**

With so much negative news, we are happy to share something with a little positivity. Please take a minute to read the below interview with John Foust, Senior VP of S and Y Industries, as he discusses S and Y Industries new quick-turn prototyping capabilities. On a more serious note, our thoughts and prayers are with all our friends, customers, and team members across the country as we deal with the impact of the coronavirus. Undoubtedly, we are in challenging times, but this too shall pass. Stay safe, stay strong, we are with you!

S and Y Industries Inc., an electronics contract manufacturer located in Winfield KS, is pleased to announce its newly formed Quick-Turn Prototyping Group. “Having this ability has been on our radar for quite some time.” stated Senior Vice President John Foust. “Over the last few years’, we have upgraded our quoting system and ERP which gives us the ability to be nimble in the types of business we can pursue”.

With quick-turns, S and Y anticipates being able to deliver short-run and proto volumes to customers within a week to 10 days of receiving a purchase order. “The key is limiting our risk exposure on the supply chain side.” said Foust. “From a production stand-point, we don’t see a lot of limitations as long as we have material in place.”

By having the capability of pursuing quick-turn customers S and Y expects to see a significant increase in the marketability of their services. “We have known for a long time that there was a certain segment of the electronic assembly market that we weren’t touching.” stated Foust. “A lot of US companies will keep engineering and new product introduction stateside, then look to overseas vendors as they ramp up. Having quick-turn capabilities allows us to start pursuing that market.”



**About S and Y Industries, Inc.**

S and Y Industries, Inc. is an Electronic Contract Manufacturer specializing in Printed Circuit Board Assembly, Wire Harnesses, Box-Builds and Electronic Design. S and Y provides electronics manufacturing solutions to various industries including medical, industrial, aerospace and commercial. S and Y holds AS9100, ISO13485, ISO9001, UL, and J-STD-001 tech certifications. Additionally, S and Y is proud to hold a certification as a Woman-Owned Business.

S and Y Industries, Inc. is nationally recognized in the industry as an experienced, quality focused Electronic Contract Manufacturer. S and Y also boasts certified J-STD-001, quality conscious, experienced technicians. Founded on a back porch in 1984, S and Y has grown to have over 100 team members operating in over 60,000 sqft of manufacturing space in Winfield KS.